

# Internship in Multinational Corporates: Credit Analysis and Loan Origination



UniCredit as a **leading European Bank**, combining an international mindset with strong local roots, welcomes people who share a strong can-do spirit and attitude. We look for those who believe in team work and feel responsible for generating value to our customers and communities we all live in.

**Multinational Corporates (MNC)** focuses on international active clients with capital market needs and typically in the investment grade rating spectrum or in the cross-over range. Many of Multinational Corporates are members of DAX, EuroStoXX 600 or FTSE100 and are all Western Europe domiciled.

MNC's aim is to achieve Tier 1 positions with its clients based on profound industry knowledge. Therefore the centrally organized MNC Unit is organized in Industry Teams, both on the coverage as well credit analysis side. Acting as a leading core bank is driven by the thorough understanding of its clients' needs.

In particular the ability to cross-sell capital markets, Global Transaction Banking, Corporate Treasury Sales business should be the focus as well as UniCredit's regional footprint (CEE). One important tool is the client wallet analysis and our respective share of wallet. This approach is supported by the Shared Goals Initiative.

## Key tasks and responsibilities

- Cooperate with Credit Analyst, Relationship Managers and Product Units with regards to the risk analysis
- Support in the preparation of rating assessments and pricing evaluations (e. g. balance sheet analysis etc.)
- Be involved in documental issues (e. g. mandate, term sheet, loan agreements etc.)
- Support Credit Analyst in preparing the pre-negotiation process of syndicated loans or large bilateral loans
- Provide basic research for peer-group analysis
- Research on companies and markets required to prepare client/pitch presentations
- Be involved in providing basic support for establishing financial model and in special projects
- Preparing presentations, credit applications and memos for both external and internal purposes

## Qualification and competencies

- Final year of Bachelor or any year of Master in BA, Economics or related study area with focus on Finance
- Excellent academic achievements in combination with extracurricular activities
- Strong analytical skills with independent and systematic work approach
- Excellent skills with the MS Office products, high level of competence on Excel spreadsheets
- Fluency communication skills in German and excellent communication skills in English, written and oral
- Team player, with strong interpersonal skills, flexibility and willingness to work in an international context
- Highly motivated to succeed in a challenging and global environment

## Application details

- Location: Germany Munich
- Entry Date: ongoing, minimum 3 month
- Contact: Thomas Knauer +49 (0)89 378 45146
- Application: [www.careers.unicreditgroup.de](http://www.careers.unicreditgroup.de)

Life is full of ups and downs.  
We're there for both.

